

Message Text

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73

ORIGIN COME-00

INFO OCT-01 EA-11 ADP-00 AGR-20 CIAE-00 EB-11 INR-10

LAB-06 NSAE-00 RSC-01 STR-08 TRSE-00 CIEP-02 OMB-01

/071 R

66650

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BCABP/OBRA DIR. : S.A. ROSENBALATT

OEC: F.MCGEHEE (SUBS)

----- 119984

P 172202Z AUG 73

FM SECSTATE WASHDC

TO AMEMBASSY SEOUL PRIORITY

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FROM COMMERCE

E.O. 11652: GDS

TAGS: BEXP, BTRA, KS

SUBJ: KOREAN PURCHASING MISSION TO U.S.

REF: (A) SEOUL 5343

(B) STATE 156326

(C) SEOUL 5364

(D) SEOUL 5110

1. PURPOSE OF MISSION WAS TO SERVE AS EVIDENCE OF ROKG'S NEW
POLICY TO BUY MORE AMERICAN PRODUCTS. THUS EMPHASIS WAS TO BE
ON PURCHASES OF PRODUCTS NOT ALREADY IMPORTED FROM U.S. IN QUANTITY
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THAT OFFERED OPPORTUNITIES FOR CONTINUED FUTURE SALES.

2. MISSION CONCEPT DISCUSSED FREQUENTLY WITH KOREANS IN WASHINGTON AND APPARENTLY AGREED WITH, WAS FOR SHOPPING LIST TO CONCENTRATE ON MACHINERY AND EQUIPMENT, ESPECIALLY ITEMS RELATED TO KOREA'S MAJOR INDUSTRIAL EXPANSION PLANS. TARGET INDUSTRY LISTS PRESENTED TO KOREANS AS EXAMPLES OF COMPETITIVE U.S. PRODUCTS OF MOST INTEREST TO U.S. SUPPLIERS.

3. MISSION COMPOSITION LISTED REF. A. CONCENTRATES ON SHORT SUPPLY ITEMS AND CLEARLY INDICATES A SHIFT IN GOALS OF ROKG. THE PROPOSED MAKE-UP WOULD BE COUNTER-PRODUCTIVE, AND IS NOT THE TYPE OF MISSION COMMERCE OFFERED TO ASSIST.

THE CONTENT/CHARACTER OF THIS MISSION WOULD BE INTERPRETED BY THE PRESS AND/OR OTHER FOREIGN BUYERS AS INDICATING THAT ITS PURPOSE WAS TO GAIN FAVORED ACCESS TO SUPPLY OF ITEMS THESE SAME BUYERS HAVING DIFFICULTY OBTAINING ELSEWHERE. USDOC COULD NOT SPONSOR SUCH A VENTURE.

4. AS EMBASSY AWARE, SOYBEANS, CORN STEEL SCRAP UNDER EXPORT CONTROL. FOLLOWING ITEMS LISTED REF. A. ALSO IN VERY SHORT SUPPLY: WHEAT, COTTON, TIMBER, PIG IRON, STEEL SLAB, COPPER SCRAP, POLYESTER FIBERS, ACRYLIC FIBERS, NYLON, CAPROLACTUM, POLY-PROPYLENE RESINS, POLYAMID RESINS, PETROCHEMICALS (ESPECIALLY THOSE USED IN TEXTILE PRODUCTION), SOME ORGANIC CHEMICALS, SYNTHETIC RUBBER (DEPENDING ON TYPE), RAWHIDE. MEETINGS WITH SUPPLIERS WOULD BE DIFFICULT TO ARRANGE, UNPRODUCTIVE, AND COULD PROVE EMBARRASSING FOR BOTH SIDES. AS EMBASSY STATES REF. C, "PURCHASING MISSION WHICH FINDS LITTLE TO PURCHASE WILL NOT BE CREDIT TO EITHER KOREA OR U.S."

5. IN VIEW CIRCUMSTANCES, EMBASSY REQUESTED STRONGLY URGE MCI TO RECONSTRUCT PARTICIPANT LIST WITH MUCH GREATER EMPHASIS ON MACHINERY AND EQUIPMENT, (INCLUDING MATERIALS HANDLING EQUIPMENT, INSTRUMENTATION, ENERGY SYSTEMS, HEATING AND COOLING SYSTEMS, EDP AND REPROGRAPHICS) DRAWING ON POTENTIAL RECIPIENTS OF INTERNATIONAL CREDITS AND PARTICIPANTS IN PLANNED INDUSTRIAL EXPANSION AS SUGGESTED PARA. 5 REF. C. SHOULD SEEK GOOD VARIETY OF MACHINERY ITEMS. AGRICULTURAL PURCHASES OF SOYBEANS, CORN, WHEAT, COTTON, AND TIMER NOT APPRPPRIATE FOR THIS MISSION.
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ALSO QUESTION DESIRABILITY OF INCLUDING INDUSTRIAL CHEMICALS AS SEPARATE PRODUCT GROUP IN VIEW SHORT SUPPLY DESCRIBED REF. B. ALTHOUGH COMMERCE AMENABLE TO INCLUDING MISSION MEMBERS INTERESTED IN PURCHASING SOME RAW MATERIAL ITEMS SUCHA AS CHEMICALS NOT SPECIFICALLY CITED IN REF. A. OR REF. B. WHICH ARE NOT IN SHORT SUPPLY.

6. POSTPONEMENT MISSION DEPARTURE NECESSARY TO ALLOW TIME FOR

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ORIGIN EB-11

INFO OCT-01 AF-10 IO-13 ADP-00 COME-00 LAB-06 AGR-20

CIAE-00 INR-10 NSAE-00 RSC-01 STR-08 TRSE-00 CIEP-02

OMB-01 L-03 /086 R

DRAFTED BY EB/FTD:ADSENS:KLH
8/17/73 X23000
APPROVED BY EB/FTD:MBSMITH
COMMERCE:AGAREL
LABOR:JHOOVER
AF/W:HWALKER
DESIRED DISTRIBUTION
COMMERCE, LABOR, AF/W,
----- 118417
R 172059Z AUG 73
FM SECSTATE WASHDC
TO USMISSION GENEVA
INFO AMEMBASSY ACCRA

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EO: 11652, N/A.
TAGS: ETRD, GH.
SUBJECT: COTTON TEXTILES
REF: GENEVA'S 4250

DURING CONSULTATIONS DECEMBER 1972 GOG REPRESENTATIVES
APPRISED OF ADVANTAGES OF COTTON TEXTILE BILATERAL AGREE-
MENT AND SUPPLIED WITH COPIES AGREEMENTS WE HAVE WITH
THIRD COUNTRIES(STATE 230178.) THEY AGREED TO REFER
MATTER TO ACCRA AND TO INFORM US ACCRA'S DECISION IN DUE
COURSE. TO DATE WE HAVE NOT HAD A RESPONSE. PERHAPS GOG
RELUCTANT BEGIN NEGOTIATIONS BEFORE CONCLUSION OF NEW
MULTILATERAL ALL-FIBER AGREEMENT NOW UNDER DISCUSSION IN
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 AUG 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973STATE164181
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC/OIM/FE/238: C.A. MURRAY
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730830/aaaaavsw.tel
Line Count: 166
Locator: TEXT ON-LINE
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: (A) SEOUL 5343
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 30 JAN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <30-Jan-2002 by martinjw>; APPROVED <28 FEB 2002 by morefirh>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: KOREAN PURCHASING MISSION TO U.S.
TAGS: BEXP, BTRA, KS
To: SEOUL
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005